

EFFICIENT E-SOLUTIONS BERHAD

(Company No. 632479-H) (Incorporated in Malaysia under the Companies Act, 1965)

QUARTERLY REPORT ON CONSOLIDATED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2018

CONDENSED CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME FOR THE QUARTER ENDED 31 MARCH 2018

	Individual		Cumulativ	
	31.03.2018 RM	31.03.2017 RM	31.03.2018 RM	31.03.2017 RM
Revenue	839,048	891,072	839,048	891,072
Cost of sales	(409,272)	(337,964)	(409,272)	(337,964)
Gross profit	429,776	553,108	429,776	553,108
Other operating income	448,726	421,493	448,726	421,493
Administrative and operating expenses	(3,300,323)	(2,212,872)	(3,300,323)	(2,212,872)
Loss from operations	(2,421,821)	(1,238,271)	(2,421,821)	(1,238,271)
Finance costs	(3,924)	(5,723)	(3,924)	(5,723)
Interest income	470,748	475,549	470,748	475,549
Share of result of associates	265,364	261,487	265,364	261,487
Loss before tax	(1,689,633)	(506,958)	(1,689,633)	(506,958)
	(4.5.4)			
Income tax expense	(4,344)	7,762	(4,344)	7,762
Loss for the period from continuing operations, net of tax	(1,693,977)	(499,196)	(1,693,977)	(499,196)
Discontinued Operations Profit from discontinued operations, net of tax	-	-	-	-
Net loss for the period	(1,693,977)	(499,196)	(1,693,977)	(499,196)
Total comprehensive loss for the period	(1,693,977)	(499,196)	(1,693,977)	(499,196)
Loss for the period attributable to :				
Equity holders of the parent	(1,670,197)	(499,196)	(1,670,197)	(499,196)
Non-controlling interests	(23,780) (1,693,977)	(499,196)	(23,780) (1,693,977)	(499,196)
Total comprehensive loss for the period attributable to :				
Equity holders of the parent Non-controlling interests	(1,670,197) (23,780)	(499,196) -	(1,670,197) (23,780)	(499,196) -
	(1,693,977)	(499,196)	(1,693,977)	(499,196)
Loss per share attributable to equity holders of the parent :				
Basic (sen)	(0.24)	(0.07)	(0.24)	(0.07)

(The condensed consolidated statement of comprehensive income should be read in conjunction with the audited financial statements for the year ended 31 December 2017.)

CONDENSED CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 MARCH 2018

	(Unaudited) As at	(Audited) As at
	31.03.2018	31.12.2017
	RM	RM
ASSETS		
Non-current assets		
Property, plant and equipment	31,209,446	31,014,205
Investment properties	41,573,879	41,677,318
Intangible assets	390,141	430,608
Investment in associated companies	6,501,494	6,236,130
Other investments	150,000	150,000
Goodwill on consolidation	319,598	319,598
Oddum on odnosnaduon	80,144,558	79,827,859
Current assets	50,11,555	10,021,000
Trade receivables	837,579	758,423
Other receivables	1,026,592	2,216,886
Tax recoverable	83,279	86,703
Investment securities	8,276,311	8,728,017
Deposits with licensed banks	50,466,654	49,515,509
Cash and bank balances	4,554,138	6,804,502
Cash and Dank Dalances	65,244,553	68,110,040
	00,277,000	00,110,040
Total assets	145,389,111	147,937,899
EQUITY AND LIABILITIES Equity attributable to equity holders of the parent		
Share capital	70,913,010	70,913,010
Share premium	4,633,588	4,633,588
Retained earnings	68,041,788	69,711,985
rotaliou carringo	143,588,386	145,258,583
Non-controlling interest	310,827	334,607
Total equity	143,899,213	145,593,190
Non-current liabilities		40=040
Hire purchase payable	100,902	137,940
Deferred tax liabilities	106,698	116,002
	207,600	253,942
Current liabilities		
Trade payables	40,919	12,625
Other payables	1,052,423	1,890,596
Hire purchase payables	174,008	187,546
Tax Payable	14,948	-
Tux Tuyusio	1,282,298	2,090,767
Total liabilities	1,489,898	2,344,709
Total aguity and liabilities	145 290 111	147 027 900
Total equity and liabilities	145,389,111	147,937,899

(The condensed consolidated statement of financial position should be read in conjunction with the audited financial statements for the year ended 31 December 2017.)

CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE QUARTER ENDED 31 MARCH 2018

	Share	on Distributable Share	Share Option	Available- for-sales	Distributable Retained		Non-Controlling	Total
	Capital RM	Premium RM	Reserve RM	Reserve RM	Earnings RM	Total RM	Interests RM	Equity RM
INANCIAL YEAR ENDED 31 DECEMBER 2017								
s at 1 January 2017	70,913,010	4,633,588	-	-	72,758,399	148,304,997	-	148,304,997
oss for the year	-	-	-	-	(3,046,414)	(3,046,414)	(13,792)	(3,060,206)
Other comprehensive income Total comprehensive loss for the period	-	<u>-</u> -	- -		(3,046,414)	(3,046,414)	(13,792)	(3,060,206)
acquisition of subsidiaries	-	-	-	-	-	-	348,399	348,399
s at 31 December 2017	70,913,010	4,633,588	-	-	69,711,985	145,258,583	334,607	145,593,190
INANCIAL PERIOD ENDED 31 MARCH 2018								
s at 1 January 2018	70,913,010	4,633,588	-	-	69,711,985	145,258,583	334,607	145,593,190
oss for the period other comprehensive income	-	-	-	-	(1,670,197)	(1,670,197)	(23,780)	(1,693,977)
otal comprehensive loss for the period	-	<u> </u>			(1,670,197)	(1,670,197)	(23,780)	(1,693,977)
cquisition of subsidiaries	-	-	-	-	-	-	-	-
s at 31 March 2018	70,913,010	4,633,588	-		68,041,788	143,588,386	310,827	143,899,213

CONDENSED CONSOLIDATED STATEMENT OF CASH FLOW FOR THE QUARTER ENDED 31 MARCH 2018

	31.03.2018	31.03.2017
	RM	RM
CASH FLOWS FROM OPERATING ACTIVITIES		
Loss before taxation:	(1,689,633)	(506,958
Adjustments for:		
Depreciation of investment properties	228,539	230,632
Depreciation of property, plant and equipment	491,630	428,749
Amortisation of intangible asset	40,467	420,743
Fair value (gain)/loss on FVTPL financial assets		- (AE EE
	531,772	(45,555
Loss on disposal of property, plant and equipment	215	52,901
Loss on disposal of investment properties	(00.005)	(97.04
Dividend income	(22,085)	(37,618
Interest income	(470,748)	(475,549
Interest expenses	3,924	5,723
Investment income from investment securities	(46,246)	(11,820
Share of results of associated companies	(265,364)	(261,487
Operating loss before changes in working capital	(1,197,529)	(620,898
Decrease/(Increase) in trade and other receivables	887,454	388,292
Increase/(Decrease) in trade and other payables	(809,879)	(430,930
Cash generated used in operations	(1,119,954)	(663,536
Tax refund/(paid), net of tax paid/refunded	4,724	(46,945
Dividends paid	- (4.445.000)	- (740.404
Net cash used in operating activities	(1,115,230)	(710,481
CASH FLOWS FROM INVESTING ACTIVITIES		
Dividend income	22,085	37,618
Interest from deposits with licensed banks	470,748	475,549
Increase in investment securities	(80,067)	(19,358
Investment income	46,246	11,820
Proceeds from disposal of property, plant & equipment	2,359	235,849
Proceeds from disposal of investment properties	-	283
Purchase of property, plant and equipment	(689,445)	(184,284
Purchase of investment properties	(125,100)	(20,500
Consideration received from disposal of subsidiary company	223,685	871,449
Net cash generated from/(used in) investing activities	(129,489)	1,408,426
	(1-0,100)	.,,
CASH FLOWS FROM FINANCING ACTIVITIES	<i>(</i>)	
Repayment of hire purchase and lease creditors	(50,576)	(60,577
Interest paid	(3,924)	(5,723
Net cash used in financing activities	(54,500)	(66,300
Net change in cash and cash equivalents	(1,299,219)	631,645
Cash and cash equivalents at beginning of the financial year	56,320,011	54,241,005
Cash and cash equivalents at end of the financial year*	55,020,792	54,872,650
*Cash and cash equivalents at end of the financial period comprise the following:		
Cash and bank balances	4,554,138	3,539,998
Deposits with licensed banks	50,466,654	51,332,652
Deposits with increased parity	55,020,792	
	33,020,732	54,872,650

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134: INTERIM FINANCIAL REPORTING

A1 Basis of preparation

These condensed consolidated interim financial statements are unaudited and have been prepared in accordance with the applicable disclosure provisions of the Main Market Listing Requirements of the Bursa Malaysia Securities Berhad, and *MFRS134*: *Interim Financial Reporting* in Malaysia and *IAS34*, *Interim Financial Reporting*.

The condensed consolidated interim financial statements do not include all of the information required for full annual financial statements, and should be read in conjunction with the audited financial statements of the Group for the financial year ended 31 December 2017. The audited financial statements of the Group were prepared in accordance with the provisions of the Companies Act 2016, Malaysia Financial Reporting Standards ("MFRS"), and International Financial Reporting Standards ("IFRS").

A2 Auditors' Report on preceding annual financial statements

The auditors' report on the financial statements for the year ended 31 December 2017 was not subject to any qualification.

A3 Seasonality or cyclicality of interim operations

The Group's operations are not materially affected by seasonal or cyclical factors.

A4 Unusual items affecting assets, liabilities, equity, net income or cash flows

There were no unusual items affecting assets, liabilities, equity, net income or cash flows during the quarter and financial period under review.

A5 Material changes in estimates

There were no changes in estimates that have had a material effect in the current financial period's results.

A6 Debt and equity securities

There were no issuances, cancellations, repurchases, resale and repayments of debt and equity securities during the quarter and financial period under review, other than repayment of hire purchase loan.

The Group acquired hire purchase facility of RM550,000 as at 31 December 2016.

A7 Dividend paid

There were no dividend paid during the financial period.

A8 Segment information

Segment information is presented in respect of the Group's business segment for the financial period ended 31 March 2018.

Analysis by activities	Records Management	IT Services	Others	Elimination	Total
	RM	RM	RM	RM	RM
Operating Revenue					
External sales	318,772	471,621	48,655	-	839,048
Inter-segment sales	-	-	-	-	-
Total operating revenue	318,772	471,621	48,655	-	839,048
Result					
Loss from operations	(241,928)	(879,998)	(1,186,692)	-	(2,308,618)
Unrealised Depreciation	-	-	-	(77,736)	(77,736)
Amortisation of intangible asset				(35,467)	(35,467)
Finance costs	(1,481)	-	(2,443)	-	(3,924)
Interest income	10,341	11,379	449,028	-	470,748
Share of result of associates	-	-	265,364	-	265,364
Loss before taxation	(233,068)	(868,619)	(474,743)	(113,203)	(1,689,633)
Income tax expense					(4,344)
Loss for the period					(1,693,977)
Other comprehensive income					<u>-</u>
Total comprehensive loss for the period					(1,693,977)

PART A - EXPLANATORY NOTES PURSUANT TO MFRS 134: INTERIM FINANCIAL REPORTING

A9 Material events subsequent to the end of the quarter

There were no material events subsequent to the end of the current quarter and financial period under review.

A10 Changes in the composition of the Group

There were no changes in the composition of the Group since the end of the previous quarter.

A11 Changes in contingent liabilities and contingent assets

The contigent liabilities of the Group since the last annual balance sheet date as at 31 December 2017 were RM221,500.

A12 Capital commitments

The capital commitments for the purchase of property, plant and equipment not provided for in the financial period as at 31 March 2018 are as follows .

Approved and contracted for : RM'000
Property, plant and equipment 423,276
423,276

A13 Significant related party transactions

Related Transacting Parties	Related Parties and Relationship
Regalia Records Management Sdn Bhd ("RRM")	RRM is deemed related to the Group by virtue of a Director of the Group, Victor Cheah Chee Wai, is also the Director in RRM.
(KKW)	RRM is an associated company of E-Sol where E-Sol has 30% equity interest in RRM.
Olive Tree Concepts Sdn Bhd ("OTC")	OTC is deemed related to the Group by virtue of a Director of the Group, Victor Cheah Chee Wai, is also the Director in OTC.
Olive Tree Concepts Sun Brid (OTC)	OTC is a company connected to a Director of the Group, Cheah Chee Kong, by virtue of Section 197 of the Companies Act 2016.

The related party transactions of the Group for the quarter and financial period ended 31 March 2018 are as follows:

	Individu	ual Quarter	Cumulative Quarter		
	31.03.2018	31.03.2017	31.03.2018	31.03.2017	
	RM	RM	RM	RM	
Provision of document archiving and related services by RRM	600	-	600	-	
Provision of document archiving and related services to RRM	318,772	309,225	318,772	309,225	
IT Services provided to RRM	60,000	60,000	60,000	60,000	
IT Services provided to OTC	264,000	264,000	264,000	264,000	
Total	643,372	633,225	643,372	633,225	

The Directors of the Group are of the opinion that all the transactions above have been entered into in the normal course of business and have been established on terms and conditions that are not materially different from those obtainable in transactions with unrelated parties.

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B1 Financial review for current quarter and financial year to date

	Individua	Quarter	Varia	200	Cumulativ	e Quarter	Varia	2000
	31.03.2018	31.03.2017	Variance		31.03.2018	31.03.2018 31.03.2017		ance
	RM'000	RM'000	RM'000	%	RM'000	RM'000	RM'000	%
Revenue	839	891	(52)	-5.8%	839	891	(52)	-5.8%
Loss from operations	(2,422)	(1,238)	(1,184)	95.6%	(2,422)	(1,238)	(1,184)	95.6%
Loss before interest and tax	(2,422)	(1,238)	(1,184)	95.6%	(2,422)	(1,238)	(1,184)	95.6%
Loss before tax for the financial period	(1,690)	(507)	(1,183)	233.3%	(1,690)	(507)	(1,183)	233.3%
Loss after tax before gain on disposal of subsidiary	(1,694)	(499)	(1,195)	239.5%	(1,694)	(499)	(1,195)	239.5%
Loss after tax for the financial period	(1,694)	(499)	(1,195)	239.5%	(1,694)	(499)	(1,195)	239.5%
Loss for the period attributable to:								
Equity holders of the parent	(1,670)	(499)	(1,171)	234.7%	(1,670)	(499)	(1,171)	234.7%
Non-controlling interests	(24)	-	(24)		(24)	-	(24)	
	(1,694)	(499)	(1,195)	239.5%	(1,694)	(499)	(1,195)	239.5%

(a) Current Year To Date Vs Preceding Year To Date

For the financial period ended 31 March 2018, the Group recorded RM0.8 million in revenue, a 5.8% decrease from RM0.9 million reported in the preceding year corresponding quarter, primarily due to a contract ended in relation to the IT Services whereas records magement are contributing a stable revenue to the Group.

The Group recorded loss before tax of RM1.6 million as compared to RM0.5 million loss in preceding year corresponding period mainly due to (a) fair value loss from other investment; and (b) marketing and promotional expenses and set-up cost related to Cybersecurity Services.

B2 Material changes in the profit before taxation for the current quarter as compared with the preceding quarter

The Group's revenue of RM0.84 million for current quarter was 7.6% higher than the immediate preceding quarter of RM0.78 million. This was attributed by dividend income received from other investment and contract secured for Managed Security Services.

The Group recorded RM1.7 million loss before tax in the current quarter against RM1.6 million loss before tax in the immediate preceding quarter as a result of fair value loss from other investment and marketing and promotional expenses and set-up cost on the expansion of its IT service arm -"Managed Security Services".

	Current Quarter 31.03.2018	Immediate Preceding Quarter 31.12.2017	Variance	
	RM'000	RM'000	RM'000	%
Revenue	839	780	59	7.6%
Loss from operations	(2,422)	(2,230)	(192)	-8.6%
Loss before interest and tax	(2,422)	(2,230)	(192)	-8.6%
Loss before taxation	(1,690)	(1,606)	(84)	-5.2%
Loss after tax for the quarter	(1,694)	(1,614)	(80)	-5.0%
Loss for the period attributable to:				
Equity holders of the parent Non-controlling interests	(1,670) (24)	(1,600) (14)	(70) (10)	-4.4%
Tron contoning moreous	(1,694)	(1,614)	(80)	-5.0%

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B3 Prospects

The Group is building up its distribution channel for Managed Security Services. A series of roadshows and awareness talk on Cybersecurity have been carried out for enterprise and SME. The market has shown a positive response and interest in managed security services.

B4 Profit forecast or profit guarantee

This note is not applicable.

B5 Taxation

	Individual Quarter		Cumulative Quarter	
	31.03.2018 31.03.2017		31.03.2018	31.03.2017
	RM	RM	RM	RM
	13,648	3,645	13,648	3,645
	(9,304)	(11,407)	(9,304)	(11,407)
	4,344	(7,762)	4,344	(7,762)

The Group's accounted for tax expenses due to interest income and certain expenses not deductible for tax purpose.

B6 Corporate proposals

(a) There were no corporate proposals announced but not completed during the quarter and financial period under review except for:

The Board of Directors of Efficient wishes to announce that Bursa Securities has granted Efficient an extension of time up to 30 June 2018 to submit a regularisation plan pursuant to paragraph 8.04(3) together with paragraph 5.0 of Pratice Note 17 of the Main Market Listing Requirements of Bursa Securities.

(b) Utilisation of proceeds as at financial period ended 31 March 2018.

Purpose	Proposed Utilisation	Actual Utilisation	Intended Timeframe	Deviation	Explanations
	RM' million	RM' million			
Proposed Distribution	12.1	12.1	Within 6 months	-	
Development of the document management segment and/ or acquisition of viable new businesses and/ or assets	53.5	12.5	Within 18 months	77%	The Group is exploring new business opportunity
Working Capital	8.0	8.0	Within 12 months	-	оррогини
Estimated expenses in relation to the Proposals	1.4	1.4	Within 1 month	-	

B7 Borrowing and debt securities

The Group acquired hire purchase facility of RM550,000 as at 31 December 2016. The hire purchase loan balance as at 31 March 2018 is as follow:

	Cumulative Quarter		
	31.03.2018 Long term Short term Total		
	RM	RM	RM
Secured bank borrowings	100,902	174,008	274,910
Total	100,902	174,008	274,910

	Cumulative Quarter		
	31.03.2017		
	Long term	Short term	Total
	RM	RM	RM
Secured bank borrowings	259,909	229,513	489,422
Total	259,909	229,513	489,422

PART B - EXPLANATORY NOTES PURSUANT TO THE LISTING REQUIREMENTS OF BURSA MALAYSIA SECURITIES BERHAD

B8 Changes in material litigation

There was no pending material litigation as at the latest applicable date from the date of issuance of this report.

B9 Dividend

There were no dividend paid during the period.

B10 Earnings per share

	Individua	Individual Quarter		ve Quarter
	31.03.2018	31.03.2017	31.03.2018	31.03.2017
	RM	RM	RM	RM
Basic Earnings Per Share				
Loss attributable to ordinary equity holders of the parent	(1,670,197)	(499,196)	(1,670,197)	(499,196)
Weighted average number of ordinary shares in issue	709,130,100	709,130,100	709,130,100	709,130,100
Troighted avoidge number of chantary charge in local	700,100,100	700,100,100	700,100,100	700,100,100
Basic Loss per share (sen)	(0.24)	(0.07)	(0.24)	(0.07)

Basic loss per share is calculated by dividing the net loss for the period by the weighted average number of ordinary shares in issue during the period.

B11 Profit for the period

	Individual Quarter		Cumulative Quarter	
	31.03.2018	31.03.2017	31.03.2018	31.03.2017
	RM	RM	RM	RM
Profit for the period is arrived at after charging :				
Interest expense	3,924	5,723	3,924	5,723
Depreciation of property, plant and equipment	491,630	428,749	491,630	428,749
Depreciation of Investment properties	228,539	230,632	228,539	230,632
Amortisation of Intangible asset	40,467	-	40,467	-
Loss on disposal of property, plant and equipment	215	52,901	215	52,901
Loss on disposal of Investment properties	-	84	-	84
Foreign exchange loss	-	255	-	255
Fair value loss on FVTPL financial assets	531,772	-	531,772	-
and after crediting :				
Interest income	470,748	475,549	470,748	475,549
Rental income	393,518	364,018	393,518	364,018
Other income including investment income	55,046	11,920	55,046	11,920
Foreign exchange gain	161	-	161	-
Fair value gain on FVTPL financial assets	-	45,555	-	45,555

B12 Realised and unrealised profit/(loss)

Total retained profits of the Group comprised the following:

31.03.2018 31.12.2017 RMRMRealised 75,068,036 75,462,939 (638,470)821,276 Unrealised 74,429,566 76,284,215 Add consolidation adjustments (6,387,777)(6,572,230)Total Group retained profits as per consolidated accounts 68,041,788 69,711,985

B13 Authorisation for Issue

The interim financial statements were authorised for issue by the Board of Directors in accordance with a resolution of the Directors on 24 May 2018.